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## Trade In The News

> TRADE SERVICES

> TRADE BY REGION

> TRADE ADVOCACY

> BAWTC INFO

■ TRADE SERVICES

- [Knowledge Networks](#)
- [Marketing and Representation](#)
- [Training and Awareness](#)
- [Logistics](#)



### BAWTC Member to Spearhead International Trade Mission to Vietnam: Vietnam Resource Group Leads US-Vietnam Trade & Investment Conference

3/23/2005

The US-Vietnam Trade & Investment Conference will be held in Hanoi on April 6, 2005, in conjunction with Vietnam's largest annual trade fair; Vietnam EXPO 2005. The Conference is being organized by the Vietnam Ministry of Trade to commemorate ten years of US-Vietnam trade relations since the lifting of the trade embargo in 1994. Keynote speakers at the Conference will include Mr. Christopher W. Runckel, President and Principal of Runckel & Associates, Portland, OR ([www.business-in-asia.com](http://www.business-in-asia.com)). Mr. Runckel was the first permanently-stationed U.S. diplomat in Vietnam after the Vietnam War, and now serves as Chairman of the US-Vietnam Chamber of Commerce(UVCC).

The objectives of the Conference are to review and discuss opportunities and challenges in developing trade and investment between the US and Vietnam. Trade between the two countries increased from US\$220 million in 1994 - the year the embargo was lifted - to US\$ 5.9 billion in 2004. With the ratification of the Bilateral Trade Agreement, business opportunities between US and Vietnam are expanding even more rapidly.

The Conference will be attended by a number of US and Vietnamese company executives, including members of a US Business Mission to Vietnam led by the Vietnam Resource Group. Members of the mission will include **Mr. Ross Meador, Partner, Rogers & Meador, LLP, Berkeley, CA**; Mr. Paul Lee, COO, VIP Networks Holdings Co., Westminster, CA; Mr. John Dodson, Product Development Manager and Mr. Steve Schultz, Quality Assurance Director of Whittier Wood Products Company, Eugene, OR; Mr. Kang Peng, Director, APX Services, NJ; Mr. Chad Biasi, COO and Mr. Bill Collins, Chief Technology Officer, 3 Planes Networks, Portland, OR; and Mr. Trung Trinh, Managing Partner, Vietnam Resource Group, Washington DC.

For more information on how to participate, please contact:

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